

All Small Mentor-Protégé Program | 409 3<sup>rd</sup> Street, SW | Washington, DC 20416 | www.sba.gov/allsmallmpp

March 25, 2020

Mel Caperell, President Frontline Enterprises, LLC 2805 Gunarette Way Silver Spring, MD 20906

Dear Mr. Caperell,

Congratulations! Your Mentor-Protégé application under the All Small Mentor-Protégé Program (ASMPP) between Frontline Enterprises, LLC (Protégé) and King & George, LLC (Mentor) is approved. The Mentor-Protégé Agreement (MPA) is approved, as you are small for your primary NAICS Code of 561210. The Mentor's DUNS Number is: **968228473**. The MPA is effective for up to six (6) years from the date of this letter.

The goals and objectives of your new ASMPP agreement are as follows:

• Management and Technical Assistance, Financial Assistance, Contracting Assistance, Business Development Assistance and General and/or Administrative Assistance.

The purpose of the ASMPP is to enhance the development of the protégé and encourage approved mentors to provide various forms of assistance to eligible ASMPP participants to ensure contracting opportunity, experience and overall financial viability.

Please note that a compliant joint venture between a protégé small business and a mentor authorized by 13 CFR §125.9, receives an exclusion from affiliation on government prime contracts and subcontracts. Please also ensure that the joint venture is registered in the System for Award Management (SAM). Mr. Mel Caperell March 25, 2020 Page 2

Prior to the performance of any contract set aside or reserved for small business by a joint venture between a protégé small business and a mentor authorized by 13 CFR §125.9, the small business partner to the joint venture must submit a written certification to the contracting officer and SBA, signed by an authorized official of each partner to the joint venture, stating as follows:

- (1) The parties have entered into a joint venture agreement that fully complies with paragraph (b) of 13 CFR §125.8; and
- (2) The parties will perform the contract in compliance with the joint venture agreement and with the performance of work requirements set forth in paragraph (c) of 13 CFR §125.8.

Attached is Joint Venture Compliance information in accordance with 13 CFR §§125.8 and 125.9. At a minimum please provide this information in any form of your choosing. When you need to provide the Certification of Compliance to SBA, you may email to <u>asmppjvreporting@sba.gov</u>.

ASMPP regulations at 13 CFR §125.8 require that a joint venture agreement must state "that the joint venture submit to SBA quarterly financial statements and project-end profit and loss statements". Those joint venture quarterly financial statements and project-end profit and loss statements should be submitted to SBA through email to <u>asmppjvreporting@sba.gov</u>. You must also provide a project-end performance of work report, which also should be submitted to <u>asmppjvreporting@sba.gov</u>. These joint venture reports are to be provided to SBA in order to ensure that the joint venture follows SBA regulations.

The MPA will be monitored and reviewed annually by the SBA. You will hear from us within 30 days of your annual report being due to our office. An outline for the report will be provided to you at that time. Additionally, SBA must approve all changes to the Agreement in advance, and any changes must be made in writing. SBA may terminate the mentor-protégé relationship at any time if the protégé does not submit the annually evaluation, is not benefitting from the relationship or if the parties are not complying with the MPA or the program requirements.



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We encourage you to take advantage of the multiple resources and expertise available to assist you in all areas of your business operations. These resources include local SBA Resource Partners, SBA District Offices, Small Business Development Centers (SBDC), and Procurement Technical Assistance Centers (PTAC). To locate the resources closest to you, please go to <a href="https://www.sba.gov/tools/local-assistance">https://www.sba.gov/tools/local-assistance</a>.

Please follow our web page on SBA.gov for any new information about the program. Reach out to us through our mailbox at <u>allsmallmpp@sba.gov</u> if you have questions. We are excited about the opportunities for growth that this new partnership will bring to your business; and welcome you as an All Small Mentor-Protégé Program participant.

Wishing you much success!

Sincerely,

Kanika Perkins/for

Stanley Jones, Jr. Acting Director All Small Mentor-Protégé Program Office of Business Development

cc: District Director



## Joint Venture Certification Compliance Information 13 CFR §125.8 and §125.9

Mentor:	
Protégé:	
Agency:	
Contract:	

We, partners to \_\_\_\_\_\_, the joint venture, submit this written certification to the U.S. Small Business Administration, pursuant to 13 CFR § 125.8, and state as follows:

- (1) The parties have entered into a Mentor-Protégé Agreement pursuant to 13 CFR §125.9, which has been approved by the U.S. Small Business Administration.
- (2) The parties have entered into a joint venture agreement that fully complies with paragraph (b) of 13 CFR §125.8; and
- (3) The parties will perform the contract in compliance with the joint venture agreement and with the performance of work requirements set forth in paragraph (c) of 13 CFR §125.8.

Signed by the authorized officials for each joint venture partner:

[Name], [Title]

[Name], [Title]

[Name of Small Business Partner to JV]

[Name of Other Partner to \_\_\_\_ JV]

[Dated: \_\_\_\_\_]

[Dated: \_\_\_\_\_]

[Instructions: Prior to performance of any contract set aside or reserved for small business, the small business partner to the mentor-protégé joint venture must submit this written certification to the contracting officer and to SBA. For SBA, email the certification to <u>asmppjvreporting@sba.gov</u>.]



All SBA programs and services are extended to the public on a nondiscriminatory basis.